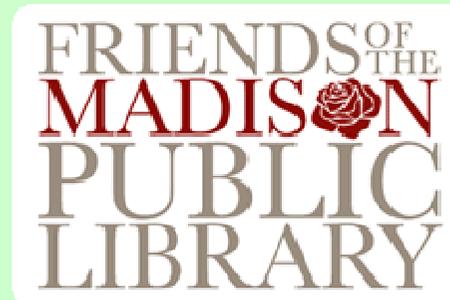


Madison Public Library 2012 Budget Presentation

February 11, 2012

Major 2011 Accomplishments

- New website and logo
- Refurbishment of Technical Services Department
- Successful fundraising drive by the Friends of the Library
- New services - Nooks and Museum Passes for loan
- Updated Personnel Manual



Major 2012 Goals

- Strategic Planning Process
- Touch a Truck – Friends of the Library fundraiser
- New service – Wii games for loan
- Abatement of Adult Services book stack ceiling
- Development of Tween area in Children's Department



Library Statistics

| | 2008 | 2011 |
|----------------------|-------------|-------------|
| Circulation | 171,304 | 173,765 |
| Door Counter | 108,052 | 122,213 |
| Cardholders | 7,538 | 7,838 |
| Programs Offered | 453 | 426 |
| Public Service Hours | 68 per week | 59 per week |

Staffing Levels

| | 2008 | 2012 |
|------------------|------|------|
| Total Staff | 30 | 27 |
| – Salaried Staff | 15 | 13 |
| – Hourly Staff | 15 | 14 |
| Total FTE | 19.3 | 18.1 |

Employee Compensation Overview

- 2009
 - Reduced hours from 68 to 59
 - Salaried employees compensation cut by 5% due to reduction in hours
 - Hourly employees – reduced hours
- 2010
 - Restored half of the compensation cut to salaried employees by increasing their hours
- 2011
 - Salaried employees hours returned to 2008 level; compensation returns to 2008 levels
- 2012
 - 3% salary increase provision; first time in three years
 - Staff – Lowest Compensation Level of the Borough

Budget Summary

| | 2008 | 2009 | 2010 | 2011 | 2012 |
|--------------|-------------|-------------|-------------|-------------|-------------|
| Income | \$1,521,058 | \$1,435,114 | \$1,421,103 | \$1,395,158 | \$1,371,868 |
| Expenditures | \$1,501,010 | \$1,395,863 | \$1,377,338 | \$1,368,782 | \$1,332,900 |
| Net | \$15,048 | \$39,251 | \$43,765 | \$26,376 | \$38,968 |

Income

| | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2012 vs.</u> <u>2008</u> |
|---------------|------------------|------------------|-----------------|-----------------|-----------------|--------------------------------|
| Boro Support | \$ 1,300,062 | \$ 1,224,201 | \$ 1,215,172 | \$ 1,196,095 | \$ 1,177,318 | \$ (122,744) |
| MPLI & Trusts | \$ 150,743 | \$ 150,014 | \$ 154,576 | \$ 157,400 | \$ 157,000 | \$ 6,257 |
| Earned Income | \$ 53,490 | \$ 45,580 | \$ 43,511 | \$ 34,361 | \$ 30,550 | \$ (22,940) |
| State Support | <u>\$ 16,763</u> | <u>\$ 15,319</u> | <u>\$ 7,844</u> | <u>\$ 7,302</u> | <u>\$ 7,000</u> | <u>\$ (9,763)</u> |
| Total | \$ 1,521,058 | \$ 1,435,114 | \$ 1,421,103 | \$ 1,395,158 | \$ 1,371,868 | \$ (149,190) |

EXPENDITURES

| | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | Change from <u>2008</u> |
|------------|-------------------|------------------|------------------|------------------|-------------------|----------------------------|
| Salaries | \$ 921,070 | \$ 832,952 | \$ 815,763 | \$ 799,871 | \$ 820,000 | \$ (101,070) |
| Retirement | \$ - | \$ 28,269 | \$ 50,252 | \$ 26,250 | \$ - | \$ - |
| Benefits | \$ 260,112 | \$ 296,328 | \$ 312,845 | \$ 288,764 | \$ 278,900 | \$ 18,788 |
| Collection | \$ 110,573 | \$ 99,892 | \$ 99,682 | \$ 99,215 | \$ 100,000 | \$ (10,573) |
| Utilities | \$ 111,033 | \$ 58,122 | \$ 14,080 | \$ 11,812 | \$ 16,000 | \$ (95,033) |
| All other | <u>\$ 103,222</u> | <u>\$ 80,300</u> | <u>\$ 84,716</u> | <u>\$ 98,041</u> | <u>\$ 118,000</u> | <u>\$ 14,778</u> |
| subtotal | \$1,506,010 | \$ 1,395,863 | \$ 1,377,338 | \$ 1,323,953 | \$1,332,900 | \$ (173,110) |
| Capital | <u>0</u> | <u>0</u> | <u>0</u> | <u>\$ 44,829</u> | <u>0</u> | \$ - |
| | \$1,506,010 | \$ 1,395,863 | \$ 1,377,338 | \$ 1,368,782 | \$1,332,900 | |

EXPENDITURES ADJUSTED FOR UTILITY CHARGE

| | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | Change from <u>2008</u> |
|--------------------------|-------------------|------------------|-------------------|-------------------|-------------------|----------------------------|
| Salaries | \$ 921,070 | \$ 832,952 | \$ 815,763 | \$ 799,871 | \$ 820,000 | \$ (101,070) |
| Retirement | \$ - | \$ 28,269 | \$ 50,252 | \$ 26,250 | \$ - | \$ - |
| Benefits | \$ 260,112 | \$ 296,328 | \$ 312,845 | \$ 288,764 | \$ 278,900 | \$ 18,788 |
| Collection | \$ 110,573 | \$ 99,892 | \$ 99,682 | \$ 99,215 | \$ 100,000 | \$ (10,573) |
| Utilities | \$ 111,033 | \$ 58,122 | \$ 14,080 | \$ 11,812 | \$ 16,000 | \$ 24,967 |
| All other | <u>\$ 103,222</u> | <u>\$ 80,300</u> | <u>\$ 84,716</u> | <u>\$ 98,041</u> | <u>\$ 118,000</u> | <u>\$ 14,778</u> |
| subtotal | \$ 1,506,010 | \$ 1,395,863 | \$ 1,377,338 | \$ 1,323,953 | \$ 1,332,900 | \$ (53,110) |
| Utility Charge | <u>\$ -</u> | <u>\$ 50,000</u> | <u>\$ 120,000</u> | <u>\$ 120,000</u> | <u>\$ 120,000</u> | 0 |
| Total | \$ 1,506,010 | \$ 1,445,863 | \$ 1,497,338 | \$ 1,488,782 | \$ 1,452,900 | 0 |
| Annual Surplus (Loss) | \$ 15,048 | \$ (10,749) | \$ (76,235) | \$ (93,624) | \$ (81,032) | |

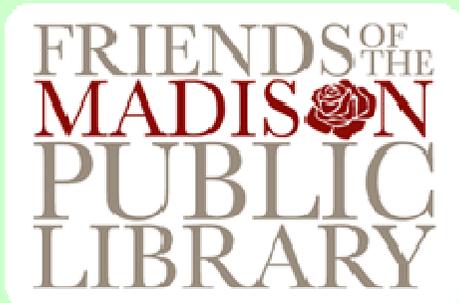
The Difference Between Allocation Proposals

Borough of Madison Public Library Appropriations Being Considered by Council

| | Actual 2008 | Actual 2009 | Actual 2010 | Actual 2011 | Proposed 2012 |
|-------------------------|------------------------|------------------------|------------------------|------------------------|--------------------------|
| Boro Appropriation | \$ 1,300,062 | \$ 1,224,201 | \$ 1,215,172 | \$ 1,196,095 | \$ 1,177,318 |
| Est. Electric/Water | \$ - | \$ 40,032 | \$ 120,000 | \$ 120,000 | \$ - |
| Total Boro Support | \$ 1,300,062 | \$ 1,264,233 | \$ 1,335,172 | \$ 1,316,095 | \$ 1,177,318 |
| \$ Change from Prior Yr | N/A | \$ (35,829) | \$ 70,939 | \$ (19,077) | \$ (138,777) |
| Percentage Change | N/A | -2.93% | 5.84% | -1.59% | -11.79% |

Borough of Madison Public Library Appropriations Proposed by Library

| | Actual 2008 | Actual 2009 | Actual 2010 | Actual 2011 | Proposed 2012 |
|-------------------------|------------------------|------------------------|------------------------|------------------------|--------------------------|
| Boro Appropriation | \$ 1,300,062 | \$ 1,224,201 | \$ 1,215,172 | \$ 1,196,095 | \$ 1,177,318 |
| Est. Electric/Water | \$ - | \$ 40,032 | \$ 120,000 | \$ 120,000 | \$ 120,000 |
| Total Boro Support | \$ 1,300,062 | \$ 1,264,233 | \$ 1,335,172 | \$ 1,316,095 | \$ 1,297,318 |
| \$ Change from Prior Yr | N/A | \$ (35,829) | \$ 70,939 | \$ (19,077) | \$ (18,777) |
| Percentage Change | N/A | -2.93% | 5.84% | -1.59% | -1.59% |



Pictures

